



Wendell Falls

Division:

Site Development

Location:

Wendell, NC

Client:

Brookfield Properties
(formerly Newland
Communities)

Service Period:

2014-ongoing

Services Provided:

- Clearing and Grubbing
- Erosion Control
- Demolition
- Earthwork and Storm Drainage
- Water and Sewer
- Curb, Base and Paving
- Retaining Walls
- Landscaping

Project Size:

1,500 Acres

Sanford Contractors Lays the Groundwork for Growth at Wendell Falls

Sanford Contractors has proudly maintained a long-standing relationship with Brookfield Properties (formerly Newland Communities), dating back to the early 2000s. Our work at Wendell Falls, one of the largest mixed-use master-planned communities in the Triangle, reflects an ongoing collaboration built on trust and partnership.



This project began when Brookfield acquired the property from a previous developer who had initiated site work but had not completed any phases to the point of lot sales. Our early involvement was critical. Working alongside engineering consultants McKim & Creed, we helped assess existing infrastructure to determine how it could support Brookfield's lot segmentation and the first amenity site for the early phases of the neighborhood.

From those initial assessments, Sanford Contractors partnered with the Owner and design team to carry out multiple phases of development. Prior to construction, we provided detailed budgeting support and value engineering recommendations, including cost-saving strategies related to rock excavation. Our team also assisted with project scheduling to help Brookfield align construction timelines with sales forecasts. This early collaboration helped deliver cost-effective results and ensured construction proceeded efficiently and in line with client goals.

The Wendell Falls project continues to grow, with Sanford Contractors as a key partner in its development. This project highlights the value of early collaboration and long-term partnership—both essential for delivering successful, community-driven developments. Being part of this effort has deepened our understanding of what developers need from a sitework partner to build thriving communities like Wendell Falls.

